



## Introduction of Xiamen Becozy

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# Becozy Who We are

Xiamen <u>Becozy</u> Electronics is a China national Hi-tech company. Since 2013 we have been specialized in development and manufacture of electrical massagers. Our team own more than 16 year experience and focus on product development and technical innovation. Our products are wide for selection, including *neck shoulder massager, back massager*, foot massager, leg massager, eye massager, full body massager, massage mattress, *massage gun and yoga massager*. We can also tailor to customized requirements.

"Trust, share, win-win" are basic principles for us, building strong ties with our employees, customers, business partners and suppliers.

We have founded the good business relationship with:

- International well-known chain supermarket, such as Auchan, Electro Depot, Aldi, Birgma etc.
- Directly supply to lots of top Amazon sellers, such as Naipo, Renpho etc. >
- Exclusive supplier to one top direct-marketing company in Europe, **Donnerburg**. >



## History of Xiamen Becozy

- new shiatsu neck massager developed in Aug. 2013
- supplied to Lock &Lock (Korea) in Sep.2013
- strategic cooperation contract signed with **Donnerburg** in Apr.2014
- supplied to SKG rechargeable neck massager in Jul. 2015
- the No. 1 hands-free shiatsu neck massager released in Sep.2016
- supplied to Aldi chain stores in Sep.2016
- facility expansion up to 5000 sqm. in Sep.2016
- became a China national hi-tech company in Nov.2016
- our products selected into Birgma stores in 2017
- our patented products selected by Electro Depot and Auchan
- massage gun release to European market in 2019
- smart massage pillow ranked top selling item in Lotte TV channel
- Exhibition in Kuala Lumpur Malaysia in Jul.2020
- company re-organized, next 3-year business plan set in Dec.2020
- accomplished half-year goal till June 2021



• Area (appr.5,000m2)

Office area: over 800m2Production area: over 4, 000m2

• Employee (109)

International Sales Dep.: 4
 R&D dept.:7 (Industrial designer, construction/software engineer)
 QC Dept.:5 (online production QC operators excluded)

• Annual Production Capacity (4 production lines)

Shiatsu massager: 360, 000pcs
Pillow massager: 360, 000pcs
Foot massager: 240,000pcs
Massage gun: 120,000pcs
Full-body massage cushion: 120,000pcs
Air compression massager: 72,000pcs



Peak season: from May to Dec.

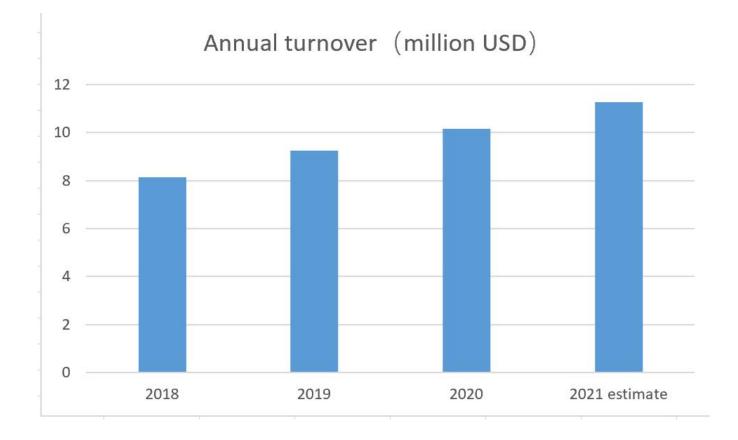
**Production capacity: 20\*40'HQ per month** 

Low season: from Jan. to April

**Production capacity: 10\*40'HQ per month** 

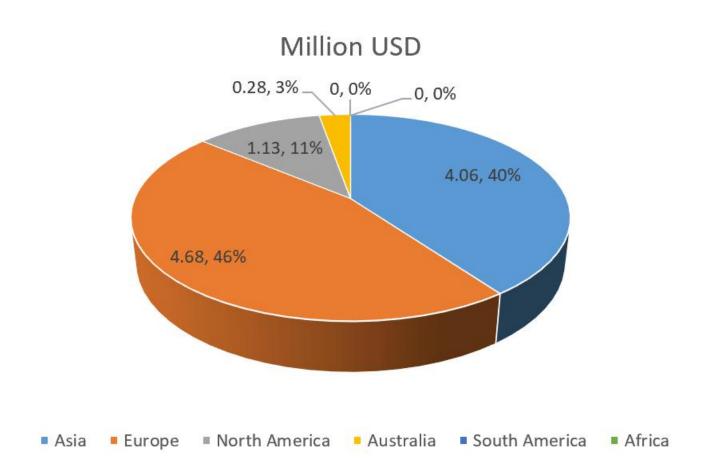


## Annual turnover





Market diversification





#### Key partners





#### Factory building and cargo platform



#### **Reception desk on 4th Floor**





#### Workshop tour













#### **QC test equiments**











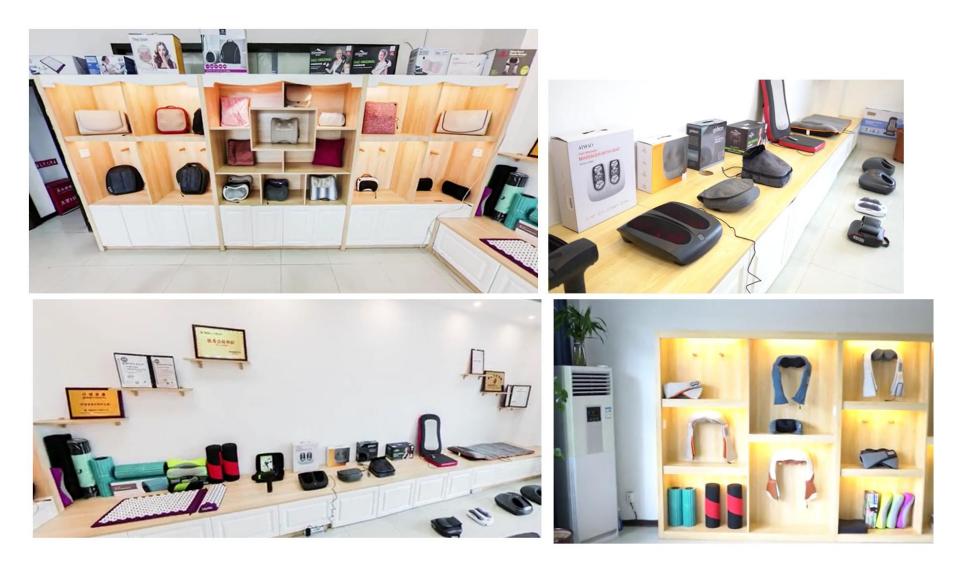


#### **QC test equiments**





### **Show Room**













#### Main Product











#### Main Product





#### Main Product



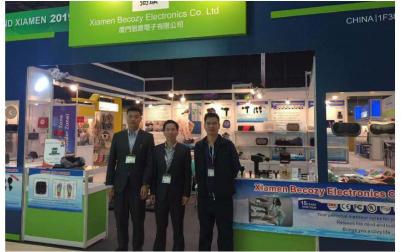


R&D Dept.



#### Our team









Everyone here at Becozy believe in the same values, and adhere to the same principles. We are devoted to providing cozy massagers, helping life become cozy!

# Thank you! www.becozymassager.com